

# F R U I T I O N

EXPOLANKA HOLDINGS PLC  
INTERIM REPORT

NINE MONTHS ENDED 31ST DECEMBER 2021





## CEO Message

### Dear Shareholder,

I am pleased to submit the Interim financial statements of Expolanka Holdings PLC for the quarter ended 31st December 2021. Your company was able to conclude the calendar year delivering its best ever quarterly results to date.

The Group recorded a Revenue of Rs. 204.9BN (YoY + 254%), a Gross Profit of Rs. 38.7BN (YoY + 299%) and a Profit after tax of Rs. 23.0BN (YoY + 405%) for the quarter ending 31st December 2021.

The focus of your company remained on executing a consistent and well defined strategy, which is reflected in our performance over the last several quarters.

Your company's agile approach has been the hallmark of its success in navigating through the current dynamic market environment.

### Logistics Sector

The Logistics sector remained the catalyst of the group performance recording a revenue of Rs. 203.7BN (YoY +255%) a gross profit of Rs. 38.4BN (YoY +303%) and a PAT of Rs. 23.0Bn (YoY +384%) for the quarter. A unified holistic approach with an unyielding focus on the core fundamentals of the business underscored this exceptional performance.

A customer centric strategy focused on expanding volumes across both air freight & ocean freight products enabled the company to continue increase wallet share as well as attracting new strategic accounts. The customer portfolio serviced by the company is now diversified, robust and includes a multitude of leading global brands across a variety of key verticals.

The aggressive sales strategy was supported by a clear and well thought out proactive procurement strategy, which enabled the business to secure capacity efficiently. The procurement teams along with key origins complemented the overall efforts by the organization which aided in maintaining stable yields.

The Air Freight product delivered significant volume growth QoQ, where the main thrust of this growth was the increased business from several strategic customers. Your company's continued ability to meet customer demands effectively and efficiently, helped in fulfilling our brand promise of facilitating the growth of our customers. This was further augmented by efforts of EFL Origins in ensuring service delivery, despite some of these markets undergoing strict lockdown measures.

The Ocean Freight product saw significant growth during the quarter, a result of EFL's emphasis in developing this portfolio. Increased customer penetration and a growing partner network enabled EFL to further strengthen and grow the product. This segment has faced a variety of challenges, from shortage of containers, Port congestions and further backlogs caused by various other disruptions. Although these challenges weighed heavily on the business, EFL was able to raise the bar in delivering solutions and services to its customers, resulting in exceptional performance from the Ocean Product.

The Industry continued to experience demand supply imbalances due to growth in US retail sales, lower inventory levels, constrained belly capacity, which were further stretched due to disruptions in the Ocean Freight vertical. This has resulted in Freight rates across Air & Ocean products remaining at elevated levels, where the industry witnessed all time high rates during the quarter.

The sector continued to focus on origin capabilities, and significant effort was expended in developing infrastructure and know how in these markets. Origins such as Sri Lanka, India, Vietnam, China have performed remarkably well, whilst new markets such as Malaysia and Thailand have seen significant growth in business, an endorsement of the company's regional expansion strategies.

Whilst the North America Trade lane remained the key driver of business the European and Intra Asia business remained resilient with stable growth during the quarter.

### Leisure Sector

The sector was able to consolidate its performance during the quarter generating a Revenue of Rs. 298MN (YoY + 243%). The proactive, resilient and long term focused approach undertaken by the company has enabled the company to drive operational efficiencies across the business. The sector is yet recovering from the impacts of the pandemic, however, the spirited approach of the business will enable the organization to efficiently adapt to the new normal environment.

### Investment Sector

The Investment Sector recorded a revenue of Rs. 917MN (YoY +92%), with the main contribution from the export operation. The portfolio strategy of moving into high margin products with less volatility is driving the growth of the sector. The IT business too is gaining ground with improved contributions to the overall growth of the group.

### Social Consciousness & Governance

Your company places a significant emphasis on Environmental, Social and Governance initiatives (E S G) and have adopted several proactive practices & initiatives which are aligned to its overall strategic objectives. Placing a great emphasis on Women's empowerment, your company initiated a project focusing on women's empowerment to uplift and empower deserving female entrepreneurs in Sri Lanka by providing them with financial support and technical expertise.

Several other initiatives were undertaken on a global scale, keeping in mind our commitment to the UN Sustainability Goals and our green logistics initiatives.

### Outlook

The Calendar year 2021 was a strong and stable year for global commerce, as most key markets experienced post pandemic recovery. Although pandemic impacts are gradually easing as the world adopts to the new normal, markets are expected to remain disrupted during the near term. The outlook for the company's key consumer market, North American, remains steady, whilst the European and Asian markets are expected to see a gradual opening.

The pandemic has resulted in long term changes to consumer behaviour, evolving market conditions and nimble supply chains. As a company, Expo will remain committed to meet these challenges whilst moving forward to take advantage of opportunities with the single focus on creating value for all our stakeholders. The growth strategy adopted by the group will continue to be pursued, with a focus on the fundamentals of the business whilst remaining agile.

Hanif Yusoof  
Group CEO  
27th January 2022

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at	Un Audited 31.12.2021	Audited 31.03.2021
<b>ASSETS</b>		
Non-current assets		
Property, plant and equipment	3,945,738,013	3,413,329,344
Right-of-use assets	4,764,618,778	3,717,652,775
Intangible assets	3,909,999,353	1,039,413,373
Investment in an associate and joint ventures	352,430,593	288,160,986
Other financial assets	13,072,311	12,731,840
Deferred income tax assets	224,056,715	170,296,117
	<u>13,209,915,763</u>	<u>8,641,584,435</u>
Current assets		
Inventories	216,537,786	148,911,083
Trade and Other Receivables	171,078,547,570	49,089,439,347
Amounts due from related parties	103,103,909	134,311,547
Prepayments and other assets	7,433,469,872	1,869,186,630
Other financial assets	186,186,376	342,756,064
Income tax recoverable	349,089,198	347,370,073
Cash and cash equivalents	28,980,207,971	7,610,756,231
	<u>208,347,142,682</u>	<u>59,542,730,975</u>
<b>Total assets</b>	<u><b>221,557,058,445</b></u>	<u><b>68,184,315,410</b></u>
<b>EQUITY AND LIABILITIES</b>		
Stated capital		
	4,097,985,000	4,097,985,000
Reserves		
Retained earnings	60,537,310,627	21,436,678,527
Equity attributable to equity holders of parent	66,835,921,023	27,149,157,455
Non-controlling interest	292,081,670	231,434,841
<b>Total equity</b>	<u><b>67,128,002,693</b></u>	<u><b>27,380,592,296</b></u>
Non-current liabilities		
Financing and lease payables	9,197,090,199	5,532,778,654
Deferred income tax liabilities	9,104,556	20,928,710
Retirement benefit obligation	748,203,628	764,523,925
	<u>9,954,398,383</u>	<u>6,318,231,289</u>
Current liabilities		
Financing and lease payables	90,248,896,979	12,854,627,585
Trade and other payables	49,906,551,749	20,729,264,265
Amounts due to related parties	137,793,185	61,863,063
Income tax liabilities	4,181,415,456	839,736,912
	<u>144,474,657,369</u>	<u>34,485,491,825</u>
<b>Total equity and liabilities</b>	<u><b>221,557,058,445</b></u>	<u><b>68,184,315,410</b></u>
Net asset per share	34.19	13.89

These financial statements are in compliance with the requirements of the Companies Act No. 7 of 2007.

[SIGNED]

Mushtaq Ahamed

Director - Group Finance

The Board of Directors is responsible for the preparation and presentation of these financial statements. Signed for and on behalf of the Board by,

[SIGNED]

Hanif Yusoof

Director

[SIGNED]

Sanjay Kulatunga

Director

27<sup>th</sup> January 2022

# CONSOLIDATED INCOME STATEMENT

	Three months ended 31st December		Nine months ended 31st December		Change %
	Un-Audited 2021	Un-Audited 2020	Un-Audited 2021	Un-Audited 2020	
Revenue from contracts with customers	204,954,118,254	57,881,623,815	452,110,918,145	143,222,820,904	215.67
Cost of sales	(166,195,977,406)	(48,179,945,526)	(376,291,871,461)	(116,698,202,044)	222.45
Gross profit	38,758,140,848	9,701,678,289	75,819,046,684	26,524,618,860	185.84
Other operating income and gains	388,547,643	79,109,381	493,149,449	190,273,776	159.18
Administrative expenses	(11,669,708,947)	(4,757,856,257)	(24,882,019,070)	(12,948,074,779)	92.17
Selling and distribution expenses	(946,916,150)	(342,227,939)	(2,358,060,926)	(1,165,749,281)	102.28
Finance cost	(395,402,123)	(92,312,269)	(688,634,494)	(290,115,712)	137.37
Finance income	21,519,203	19,995,868	61,130,388	40,068,852	52.56
Share of results of equity accounted investees (net of tax)	40,810,272	326,299	76,564,480	32,174,643	137.97
Profit before tax	26,196,990,746	4,608,713,372	48,521,176,511	12,383,196,359	291.83
Income tax expense	(3,144,086,881)	(48,326,732)	(7,086,661,215)	(1,523,646,998)	365.11
Profit for the period	23,052,903,865	4,560,386,640	41,434,515,296	10,859,549,361	281.55
Attributable to:					
Equity holders of the parent	23,041,243,619	4,551,157,106	41,387,882,648	10,830,923,445	
Non- Controlling interest	11,660,246	9,229,534	46,632,648	28,625,916	
Basic earnings per share	23,052,903,865	4,560,386,640	41,434,515,296	10,859,549,361	
	11.79	2.33	21.20	5.55	



# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Three months ended 31st December		Nine months ended 31st December		Change %
	Un-Audited 2021	Un-Audited 2020	Un-Audited 2021	Un-Audited 2020	
Profit for the period	23,052,903,865	4,560,386,640	41,434,515,296	10,859,549,361	281.55
<b>Other comprehensive income to be reclassified to statement of profit or loss in subsequent periods</b>					
Net exchange differences on translation of foreign operations	504,173,570	54,650,536	600,145,650	8,661,557	6,828.84
Net other comprehensive income to be reclassified to statement of profit or loss in subsequent periods	504,173,570	54,650,536	600,145,650	8,661,557	6,828.84
Net other comprehensive income not to be reclassified to statement of profit or loss in subsequent periods	-	-	-	-	-
Other comprehensive income for the period, net of tax	504,173,570	54,650,536	600,145,650	8,661,557	6,828.84
Total comprehensive income for the period, net of tax	23,557,077,435	4,615,037,176	42,034,660,946	10,868,210,918	286.77
Attributable to:					
Equity holders of the parent	23,541,157,070	4,603,775,676	41,974,014,116	10,840,538,810	
Non-controlling Interest	15,920,365	11,261,500	60,646,830	27,672,108	
	23,557,077,435	4,615,037,176	42,034,660,947	10,868,210,918	



## CONSOLIDATED STATEMENT OF CASH FLOWS

	Nine months ended 31st December	
	Un-Audited 2021	Un-Audited 2020
<b>Cash flows from/(used in) operating activities</b>		
Profit before tax	48,521,176,511	12,383,196,359
Adjustments for,		
Depreciation of property, plant and equipment and right-of-use assets	1,613,854,264	1,314,691,887
Amortisation of intangible asset	126,692,677	49,726,619
Amortization of prepayment and other assets	-	155,945,509
Investment income	(49,265,227)	(35,011,690)
Profit /(loss) on sale of property, plant and equipment	4,683,579	(4,632,365)
Dividend income	(7,457,157)	(5,057,162)
Finance cost	688,634,494	290,115,712
Share of results of equity accounted investeesd	(76,564,481)	(32,174,643)
Allowances for expected credit losses	1,587,792,647	806,455,981
Provision for defined benefit plans	127,594,091	88,218,474
Operating profit before working capital changes	<u>52,537,141,398</u>	<u>15,011,474,681</u>
(Increase)/decrease in inventories	(67,645,371)	503,444
(Increase)/decrease in trade and other receivables	(120,668,990,121)	(24,508,280,274)
(Increase)/decrease in prepayments	(5,351,005,916)	(374,159,574)
Increase/(decrease) in trade and other payables	27,374,658,808	8,041,055,248
Net change in working capital due to group structure change	(283,789,930)	-
Cash generated from (used in) operations	<u>(46,459,631,132)</u>	<u>(1,829,406,475)</u>
Finance cost paid	(570,264,962)	(230,969,890)
Income tax paid	(3,860,175,640)	(361,664,571)
Defined benefit plan costs paid	(146,936,739)	(96,217,691)
Net cash used in operating activities	<u>(51,037,008,473)</u>	<u>(2,518,258,627)</u>
<b>Cash flows from/(used in) investing activities</b>		
Investment income received	49,265,227	35,011,690
Dividend received	19,752,031	8,741,338
Acquisition of property, plant and equipment	(964,454,493)	(244,868,103)
Acquisition of intangible assets	(33,541,518)	(3,679,961)
Proceeds from sale of property, plant and equipment	252,404,809	46,385,494
Other current investments (net)	156,954,418	(14,687,188)
Other non current investments (net)	(241,280)	(10,489,438)
Net acquisition of subsidiaries, net of cash aquired	(3,439,774,481)	-
Investment in equity investment	-	(2,537,754)
Additions to prepayment and other asset	-	(660,038,263)
Net cash flows used in investing activities	<u>(3,959,635,287)</u>	<u>(846,162,185)</u>
<b>Cash flows from/(used in) financing activities</b>		
Proceeds from financing	80,510,076,506	11,801,616,112
Repayment of financing	(2,961,842,096)	(6,137,008,169)
Repayment of lease	(1,175,852,131)	(1,052,806,474)
Dividends paid to non-controlling interests	-	(9,931,362)
Dividends paid to equity holders of the parent	(2,287,250,550)	(977,457,500)
Net cash flows from financing activities	<u>74,085,131,729</u>	<u>3,624,412,607</u>
Effect of exchange rate changes	831,711,990	(174,709,190)
Net increase in cash and cash equivalents	19,920,199,959	85,282,605
Cash and cash equivalents at the beginning of the period	6,431,596,639	6,654,066,324
Cash and cash equivalents at the end of the period	<u>26,351,796,598</u>	<u>6,739,348,929</u>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to Equity holders of parent				Total	Non-con- trolling interest	Total equity
	Stated capital	Foreign currency translation reserve	Retained earn- ings				
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
As at 1 April 2021	4,097,985,000	1,614,493,928	21,436,678,529	27,149,157,457	231,434,840	27,380,592,297	
Profit for the period	-	-	41,387,882,648	41,387,882,648	46,632,648	41,434,515,296	
Other comprehensive income	-	586,131,468	-	586,131,468	14,014,182	600,145,650	
Total comprehensive income	-	586,131,468	41,387,882,648	41,974,014,116	60,646,830	42,034,660,946	
Dividends paid	-	-	(2,287,250,550)	(2,287,250,550)	-	(2,287,250,550)	
As at 31st December 2021	4,097,985,000	2,200,625,396	60,537,310,627	66,835,921,023	292,081,670	67,128,002,693	
As at 1 April 2020	4,097,985,000	940,585,702	7,600,459,259	12,639,029,961	191,512,037	12,830,541,998	
Profit for the year	-	-	10,830,923,445	10,830,923,445	28,625,916	10,859,549,361	
Other comprehensive income	-	9,615,364	-	9,615,364	(953,807)	8,661,557	
Total comprehensive income	-	9,615,364	10,830,923,445	10,840,538,809	27,672,109	10,868,210,918	
Dividend paid	-	-	(977,457,500)	(977,457,500)	(9,931,362)	(987,388,862)	
As at 31st December 2020	4,097,985,000	950,201,066	17,453,925,204	22,502,111,270	209,252,784	22,711,364,054	



## COMPANY STATEMENT OF FINANCIAL POSITION

As at	Un-Audited 31-Dec-2021	Audited 31-Mar-2021
<b>ASSETS</b>		
Non-current assets		
Property, plant and equipment	21,956,742	25,959,281
Right-of-use assets	10,779,163	31,445,651
Intangible assets	3,268,831	4,325,605
Investment in subsidiaries	4,535,482,116	4,535,482,116
Investment in an associate and joint venture	111,490,000	111,490,000
	4,682,976,852	4,708,702,653
Current assets		
Trade and other receivables	2,080,000	2,602,461
Amounts due from related parties	213,832,789	270,388,735
Prepayments and other assets	23,725,570	22,762,798
Other financial assets	7,350,782	1,408,002
Cash and cash equivalents	2,511,880,973	630,996,337
	2,758,870,114	928,158,333
<b>Total assets</b>	<b>7,441,846,966</b>	<b>5,636,860,986</b>
<b>EQUITY AND LIABILITIES</b>		
Stated capital	4,097,985,000	4,097,985,000
Retained earnings	821,640,912	516,916,031
Equity attributable to equity holders of parent	4,919,625,912	4,614,901,031
Non-current liabilities		
Financing and lease payables	2,430,273,916	899,157,734
Retirement benefit obligation	42,697,799	43,605,913
	2,472,971,715	942,763,647
Current liabilities		
Financing and lease payables	6,557,853	24,732,281
Trade and other payables	9,853,492	25,310,588
Amounts due to related parties	32,837,994	29,153,439
	49,249,339	79,196,308
<b>Total equity and liabilities</b>	<b>7,441,846,966</b>	<b>5,636,860,986</b>
Net asset per share	2.52	2.36

These financial statements are in compliance with the requirements of the Companies Act No. 7 of 2007.

[SIGNED]

.....  
Mushtaq Ahamed  
Director - Group Finance

The Board of Directors is responsible for the preparation and presentation of these financial statements. Signed for and on behalf of the Board by,

[SIGNED]

.....  
Hanif Yusoof  
Director

27<sup>th</sup> January 2022

[SIGNED]

.....  
Sanjay Kulatunga  
Director



# COMPANY INCOME STATEMENT

	Three months ended 31st December		Nine months ended 31st December		Change %	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited		
	2021	2020	2021	2020		
Revenue from contracts with customers	11,685,000	31,110,000	(62.44)	41,055,000	93,555,000	(56.12)
Cost of sales	-	-	-	-	-	-
Gross profit	11,685,000	31,110,000	(62.44)	41,055,000	93,555,000	(56.12)
Other operating income and gains	85,891,696	1,204,939,609	(92.87)	2,900,623,083	1,205,767,009	140.56
Administrative expenses	(147,057,361)	(77,167,650)	90.57	(332,335,696)	(188,468,804)	76.33
Selling and distribution expenses	(9,799,131)	(1,792,618)	446.64	(11,893,923)	(4,069,145)	192.30
Finance cost	(1,523,948)	(6,850,596)	(77.75)	(8,376,205)	(13,883,258)	(39.67)
Finance income	835,306	18,617	4,386.79	2,903,172	3,713,985	(21.83)
Profit/(loss) before tax	(59,968,439)	1,150,257,362	(105.21)	2,591,975,431	1,096,614,787	136.36
Income tax expense	-	-	-	-	-	-
Profit/(loss) for the period	(59,968,439)	1,150,257,362	(105.21)	2,591,975,431	1,096,614,787	136.36
Basic earnings / (loss) per share	(0.03)	0.59		1.33	0.56	
Dividend per share	-	0.50		1.17	0.50	



## COMPANY STATEMENT OF COMPREHENSIVE INCOME

	Three months ended 31st December		Nine months ended 31st December		Change	%
	Un-Audited 2021	Un-Audited 2020	Un-Audited 2021	Un-Audited 2020		
Profit/(loss) for the period	(59,968,439)	1,150,257,362	2,591,975,431	1,096,614,787		136.36
<b>Net other comprehensive income to be reclassified to statement of profit or loss in subsequent periods</b>	-	-	-	-		-
<b>Net other comprehensive income not to be reclassified to statement of profit or loss in subsequent periods</b>	-	-	-	-		-
Other comprehensive income for the period, net of tax	-	-	-	-		-
<b>Total comprehensive income for the period, net of tax</b>	<b>(59,968,439)</b>	<b>1,150,257,362</b>	<b>2,591,975,431</b>	<b>1,096,614,787</b>		<b>136.36</b>



## COMPANY STATEMENT OF CASH FLOWS

	Nine months ended 31st December	
	Un-Audited	Un-Audited
	2021	2020
<b>Cash flows from/(used in) operating activities</b>		
Profit before tax	2,591,975,431	1,096,614,787
Adjustments for,		
Depreciation of property plant and equipment and right-of-use assets	27,502,425	21,063,646
Amortization of intangible assets	1,056,774	791,518
Investment income	(2,903,172)	(14,808)
Dividend income	(2,784,295,046)	(1,208,623,785)
Finance cost	8,376,205	13,886,064
Provision for defined benefit plans	4,745,326	3,274,142
Operating (loss) before working capital changes	(153,542,057)	(73,008,436)
(Increase)/decrease in trade and other receivables	57,078,404	(307,398,118)
(Increase)/decrease in prepayments	(962,772)	(1,092,480)
Increase/(decrease) in trade and other payables	(11,772,535)	432,949,332
Cash generated from operations	(109,198,960)	51,450,298
Finance cost paid	(7,210,466)	(11,761,298)
Defined benefit plan costs paid	(5,653,450)	-
Net cash from/(used in) operating activities	(122,062,876)	39,689,000
<b>Cash flows from/(used in) investing activities</b>		
Investment income received	2,903,172	14,808
Dividend received	2,784,295,046	1,208,623,785
Acquisition of property, plant and equipment	(2,833,395)	(1,191,191)
Proceeds from sale of property, plant and equipment	-	15,000
Other current investments (net)	(5,942,778)	(921,246)
Net cash flows from investing activities	2,778,422,045	1,206,541,156
<b>Cash flows from/(used in) financing activities</b>		
Proceeds from financing	1,528,725,638	1,004,571,346
Repayment of lease	(16,949,623)	(26,429,288)
Dividends paid to equity holders of the parent	(2,287,250,550)	(977,457,500)
Net cash flows from/(used in) financing activities	(775,474,535)	684,558
Net increase in cash and cash equivalents	1,880,884,634	1,246,914,714
Cash and cash equivalents at the beginning of the period	630,996,339	22,470,893
Cash and cash equivalents at the end of the period	2,511,880,973	1,269,385,607

## COMPANY STATEMENT OF CHANGES IN EQUITY

	Stated capital	Retained earnings	Total equity
	Rs.	Rs.	Rs.
As at 1 April 2021	4,097,985,000	516,916,031	4,614,901,031
Profit for the period	-	2,591,975,431	2,591,975,431
Total comprehensive income	-	2,591,975,431	2,591,975,431
Dividends paid	-	(2,287,250,550)	(2,287,250,550)
As at 31st December 2021	4,097,985,000	821,640,912	4,919,625,912
As at 1 April 2020	4,097,985,000	52,641,449	4,150,626,449
Profit for the period	-	1,096,614,787	1,096,614,787
Total comprehensive income	-	1,096,614,787	1,096,614,787
Dividend paid	-	(977,457,500)	(977,457,500)
As at 31st December 2020	4,097,985,000	171,798,736	4,269,783,736

## SEGMENT ANALYSIS OF REVENUE AND PROFIT / (LOSS)

Logistics Sector	Un-Audited	Un-Audited	Change %
For the nine months ended 31st December	2021	2020	
Revenue from contracts with customers	448,978,987,042	141,367,047,911	217.60
Earnings before interest and tax	49,612,121,261	13,196,218,295	275.96
Profit before tax	49,033,309,983	13,003,999,309	277.06
Profit for the period	41,935,349,671	11,481,647,313	265.24

Leisure Sector	Un-Audited	Un-Audited	Change %
For the nine months ended 31st December	2021	2020	
Revenue from contracts with customers	693,462,944	194,334,893	256.84
Earnings before interest and tax	15,649,772	(85,671,260)	118.27
Profit / (Loss) before tax	12,129,160	(91,533,914)	113.25
Profit / (Loss) for the period	1,020,803	(91,533,914)	101.12

Investment Sector	Un-Audited	Un-Audited	Change %
For the nine months ended 31st December	2021	2020	
Revenue from contracts with customers	2,438,468,159	1,661,438,100	46.77
Earnings before interest and tax	(479,090,416)	(477,303,816)	(0.37)
Loss before tax	(524,262,632)	(529,269,036)	0.95
Loss for the period	(501,855,178)	(530,564,038)	5.41

## NOTES TO THE FINANCIAL STATEMENTS

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### 1. Corporate Information

Expolanka Holdings PLC is a public limited Company incorporated and domiciled in Sri Lanka and ordinary shares of the Company are listed on the Colombo Stock Exchange. The interim financial statements of the Group and the Company for the nine months ended 31st December 2021 were authorized for issue by the Board of Directors on 27th January 2022 .

### 2. Basis for preparation

The interim condensed financial statements of Expolanka Holdings PLC have been prepared in compliance with Sri Lanka Accounting Standard LKAS 34 – Interim Financial Reporting. These interim condensed financial statements should be read in conjunction with the annual financial statement for the year ended 31st March 2021.

The presentation and classification of the financial statements of the previous period have been amended. Where relevant, for better presentation and to be comparable with those of the current period.

The interim condensed financial statements are presented in Sri Lankan Rupees (LKR).

### 3. Comparative Information

Comparative information including quantitative, narrative and descriptive information as relevant is disclosed in respect of previous period in the Financial Statements. The presentation and classification of the Financial Statement of the previous year are amended, where relevant for better presentation and to be comparable with those of the current year.

## NOTES TO THE FINANCIAL STATEMENTS

### 4. Share Information

#### 4.1 Public share holding

The percentage of shares held by the public as at 31st December 2021 was

<b>Issued Share Capital as at 31st December 2021</b>	<b>1,954,915,000</b>
Less	
Parent Company	1,478,251,204
Subsidiaries or Associate Companies of Parent	0
Subsidiaries or Associate Companies	0
Directors shareholding	147,021,464
Key Management Personnel	3,469,562
Spouses & Children under 18 of Directors	0
Chief Executive Officer's Shareholding (included in Directors shareholding)	0
CEO's Spouse & Children (included in Spouses & Children under 18 of Directors)	0
<b>Public Holding</b>	<b>326,172,770</b>
<b>Public Holding as a % of Issued Share Capital</b>	<b>16.684%</b>
<b>Total No. of Shareholders representing the Public Holding as at 31st December 2021</b>	<b>17,675</b>

#### 4.2 Directors share holdings

The number of shares held by the Board of Directors are as follows;

	31.12.2021	30.09.2021
	No of Shares	No of Shares
Hitoshi Kanahori	Nil	Nil
Hanif Yusooif	147,021,464	147,021,464
Ha Yo	Nil	Nil
Sanjay Kulatunga	Nil	Nil
Harsha Amarasekera	Nil	Nil
Akira Oyama	Nil	Nil

## NOTES TO THE FINANCIAL STATEMENTS

### 4.3 Twenty largest shareholders of the Company are as follows;

No	Shareholder	31.12.2021		30.09.2021	
		Shares	Holding %	Shares	Holding %
1	SG HOLDINGS GLOBAL PTE.LTD	1,478,251,204	75.62%	1,478,251,204	75.62%
2	MR. H. YUSOOF	147,021,464	7.52%	147,021,464	7.52%
3	AMANA BANK PLC/FAROOK KASSIM	15,000,000	0.77%	15,087,000	0.77%
4	SRI LANKA INSURANCE CORPORATION LTD-LIFE FUND	12,762,290	0.65%	9,195,727	0.47%
5	PEOPLES LEASING & FINANCE PLC/MRS. M.E.AMARASINGHE	6,900,000	0.35%	3,000,000	0.15%
6	ACUITY PARTNERS (PVT) LIMITED/ MR.ELAYATHAMBY THAVAGNANASOORIYAM/ MR.ELAYATHAMBY THAVAGNANASUNDARAM	6,620,655	0.34%	6,720,655	0.34%
7	COMMERCIAL BANK OF CEYLON PLC/G.S.N. PEIRIS	6,585,948	0.34%	8,574,948	0.44%
8	HATTON NATIONAL BANK PLC/CAPITAL TRUST HOLDINGS LIMITED	5,875,236	0.30%	3,406,427	0.17%
9	HATTON NATIONAL BANK PLC/ALMAS ORGANISATION(PVT) LTD	5,874,729	0.30%	6,762,243	0.35%
10	HATTON NATIONAL BANK PLC/SUBRAMANIAM VASUDEVAN	5,517,141	0.28%	5,000,000	0.26%
11	HATTON NATIONAL BANK PLC/ELAYATHAMBY THAVAGNANASUNDARAM	5,385,630	0.28%	5,888,619	0.30%
12	SEYLAN BANK PLC/ARRC CAPITAL (PVT) LTD	4,890,392	0.25%	6,311,008	0.32%
13	SEYLAN BANK PLC/S.R. FERNANDO	4,510,385	0.23%	-	0.00%
14	HATTON NATIONAL BANK PLC/RIZMY AHAMED RISHARD	4,460,015	0.23%	3,957,766	0.20%
15	NUWARA ELIYA PROPERTY DEVELOPERS (PVT) LTD	4,282,179	0.22%	7,116,573	0.36%
16	HATTON NATIONAL BANK PLC/SASHIMAAL RUHASH FERNANDO	3,538,360	0.18%	6,675,000	0.34%
17	MR. S. SENTHILNATHAN	3,445,562	0.18%	5,030,838	0.26%
18	SEYLAN BANK PLC/HOTEL INTERNATIONAL (PVT) LTD	2,925,000	0.15%	6,755,059	0.35%
19	MR. G.B.D. TILAKARATHNE	2,890,585	0.15%	3,397,464	0.17%
20	COMMERCIAL BANK OF CEYLON PLC/ CAPITAL TRUST HOLDINGS LIMITED	2,873,391	0.15%	3,918,842	0.20%



## NOTES TO THE FINANCIAL STATEMENTS

### 4.4. Stated capital

Stated capital is represented by the number of shares in issue as given below;

As at	31st December 2021	30th September 2021
Ordinary Shares	1,954,915,000	1,954,915,000

### 4.5. Earnings per share

Earnings per share have been calculated for all periods based on the number of shares in issue as at the end of each period.

### 4.6. Market price per share

	2021	2020
For the three months ended 31st December	RS	RS
Highest	390.00	30.00
Lowest	185.25	11.00
Last Traded	375.25	29.00

### 4.7. Float Adjusted Market Capitalization

As at	31.12.2021	30.09.2021
Public shareholding (%)	16.684%	16.604%
Public Shareholders	17,675	14,978
Float adjusted market capitalization	122,390,796,479.65	64,675,371,755.05

Expolanka Holdings PLC complies with the Minimum Public Holding requirement under option 1 as listed out in section 7B (a) of CSE Listing Rules.

## 5. Contingencies, capital and other commitments

There has been no significant change in the nature of the contingencies, capital and other commitments, which were disclosed in the Annual Report for the year ended 31 March 2021.

## 6. Events after the reporting period

There have been no events subsequent to the reporting period, which require disclosure in the interim condensed financial statements.

## NOTES TO THE FINANCIAL STATEMENTS

### 7. Business Combinations

#### Acquisition of IDEA Global LLC and its subsidiaries

On 10th August 2021, the Group acquired 100% of the voting shares of IDEA Global LLC ( and its subsidiaries ), a US headquartered Central American Freight Forwarding, Warehousing & Trucking services company.

#### Acquisition of Complete Transport LLC

On 8th September 2021, the Group acquired 100% of the voting shares of Complete Transport LLC ,a US based bonded CFS and Trucking company.

Both acquisitions described above have been accounted for using the acquisition method.

The fair values of the identifiable assets and liabilities of the above acquisitions as at the date of acquisition were as follows:

In LKR Mn	IDEA Global LLC and its Subsidiaries	Complete Transport LLC	Total
Total identifiable net assets at fair value for Purchase Price Allocation	606	25	631
Goodwill arising on acquisition	375	883	1,258
Brand value on acquisition	423	-	423
Customer Relationships on acquisition	963	319	1,282
<b>Purchase consideration transferred</b>	<b>2,367</b>	<b>1,227</b>	<b>3,594</b>

The useful lives of the brand value and customer relationships on acquisition are as follows:

- Brand value on acquisition of IDEA Global LLC and its subsidiaries – 5 years
- Customer Relationships on acquisition of IDEA Global LLC and its subsidiaries – 12.5 years
- Customer Relationships on acquisition of Complete Transport LLC – 10 years

## NOTES TO THE FINANCIAL STATEMENTS

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### **Name of Company**

Expolanka Holdings PLC

### **Legal Form**

The Company is a Public Limited Liability Company. Incorporated in Sri Lanka on 05<sup>th</sup> March 2003 as a Private Limited Liability Company under the Companies Act No. 17 of 1982 and re-registered on 11<sup>th</sup> November 2008 as a Public Limited Liability Company under the Companies Act No 07 of 2007. Currently ordinary shares have been listed on the Colombo Stock Exchange.

### **Company Registration Number**

P B 744

### **Board of Directors**

Hitoshi Kanahori	–	Chairman
Hanif Yusoof	–	Chief Executive Officer
Ha Yo		
Harsha Amarasekera		
Sanjay Kulatunga		
Akira Oyama		

### **Registered office of the Company**

10, Milepost Avenue,  
Colombo 03  
Sri Lanka

### **Audit Committee**

Sanjay Kulatunga	–	Chairman
Harsha Amarasekera		

## NOTES TO THE FINANCIAL STATEMENTS

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### **Remuneration Committee**

Harsha Amarasekera – Chairman

Sanjay Kulatunga

### **Contact Details**

P. O. Box 1162

10, Milepost Avenue

Colombo 03

Sri Lanka

Telephone : +94 11 4659500

Facsimile : +94 11 4659565

Internet : [www.expolanka.com](http://www.expolanka.com)

### **Contact for Media**

Marketing, Corporate Communications & CSR

Expolanka Holdings PLC

15 A, Clifford Avenue

Colombo 03

Sri Lanka

Telephone : +94 11 4659500

Facsimile : +94 11 4659565

Web : [www.expolanka.com](http://www.expolanka.com)

### **Investor Relations**

Expolanka Holdings PLC

15 A, Clifford Avenue

Colombo 03

Sri Lanka

## NOTES TO THE FINANCIAL STATEMENTS

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### **Bankers**

Amana Bank  
Bank of Ceylon  
Commercial Bank  
Habib Bank  
Hatton National Bank  
Hong Kong and Shanghai Banking Corporation  
ICICI Bank Limited  
Muslim Commercial Bank  
National Development Bank  
Nations Trust Bank  
Pan Asia Bank Corporation  
Peoples Bank  
People's Leasing Finance PLC  
Sampath Bank  
Seylan Bank  
Standard Chartered Bank

### **Company Secretaries**

SSP Corporate Services (Private) Limited  
P V 931  
101, Inner Flower Road  
Colombo 03  
Sri Lanka

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